

## Board of Directors (in Public)

### Item 4.2

**Subject:** Finance report for the period ending 28<sup>th</sup> February 2017  
**Date of meeting:** 28<sup>th</sup> March 2017  
**Prepared by:** Sheila Fowler, Interim Deputy Chief Finance Officer  
**Presented by:** Claire Wilson, Chief Finance Officer

| BAF Ref | Impact on BAF |
|---------|---------------|
| 3.1,3.2 | n/a           |

#### 1. Executive Summary

This paper provides an update to the Board on the financial performance of the Trust for the period ending 28th February 2017 (Month 11) and the delivery against the financial performance targets set within the annual plan.

Income from patient activity in February was £700k lower than planned. This has been mitigated and the forecast remains that the Trust will deliver its control total for the year. The financial position reported for Month 11 (February) was a surplus of £197k against a planned surplus of £158k and was therefore £39k better than planned.

The cumulative financial position reported at Month 11 is a normalised deficit of £1,295k against a deficit plan of £1,388k and is therefore £93k better than plan. This position includes £1.1m of the £1.2m non-recurrent slippage set aside to support the delivery of the revised control total, together with £550k of the remaining £600k contingency reserve.

The financial position to date is being further supported by approximately £900k of slippage and other non-recurrent items. The underlying deficit financial position is fully accounted for in our financial plan for next year and is offset through the positive impact of HRG4+.

Members of the Board are asked to

- Note the financial position of the Trust for the period ending 28<sup>th</sup> February 2017;
- Note the impact of non-recurrent measures within the 2016/17 position

#### 2. Background








The Board approved a financial plan for 2016/17 with a deficit of £4.3m at its board meeting in March 2016.

On June 24<sup>th</sup> 2016, in response to the overall provider sector deficit in 2016/17, the Trust was required to agree to a revised financial plan of a £927k deficit in return for £2.2m of Sustainability and Transformation Funding (STF). The affordability for delivering this improvement was

predicated on release of £1.2m of non-recurrent of slippage and contingency to support the delivery of the new control total:

### 3. Key Financial Performance Indicators

The Key Performance Indicators (KPI) for the period are set out below:

| KPI                            | RAG rating  | Comments   |
|--------------------------------|---|--|
| Overall financial position     |    | Cumulative normalised deficit of £1,295k to Month 11, which is £93k better than plan. Includes £2,044k of non-recurrent slippage / contingency and £540k use of balance sheet items. |
| Income                         |    | Total income is £713k below plan in February and £176k ahead of plan for the year to date;   |
| Agency costs                   |    | £1.45m year to date spend compared to £3.038m for the same period last year.   |
| Cash                           |    | Cash balances of £6.538m are above the planned position of £5.976m by £0.565m.   |
| CIP                            |  | Actual CIP achieved to Month 11 was £2.3m against a plan of £3.4m, a shortfall of £1.1m.   |
| Capital expenditure            |  | Capital expenditure at £4.3m was below the plan of £5.1m but is forecast to come in line with plan by the end of the year.   |
| Use of Resources Rating (UORR) |  | The UORR rating was 3 with a year-end forecast of 3,   |

### 4. Financial Position for the period ending 28th February 2017 (Month 11)

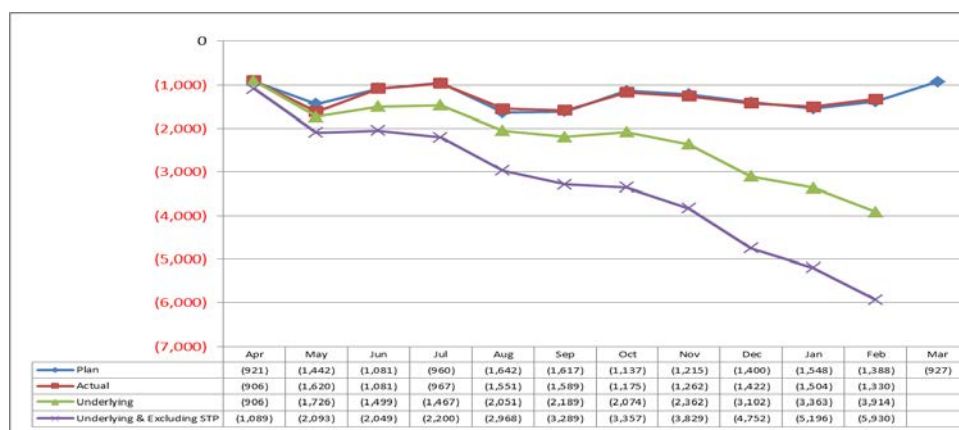
The financial position for Month 11 (February) was a normalised surplus of £197k against a planned surplus of £158k and was therefore £39k better than planned. However, within this position income from patient activity in February was £700k lower than planned. This has been mitigated and the forecast remains that the Trust will deliver its control total for the year.

The cumulative financial position reported at Month 11 is a normalised deficit of £1,295k against a deficit plan of £1,388k and is therefore £93k better than plan. This position includes £1.1m of the £1.2m non-recurrent slippage set aside to support the delivery of the revised control total, together with £550k of the remaining £600k contingency reserve.

The financial position to date is being supported by a further £900k of slippage and other non-recurrent items. This underlying deficit financial position is fully accounted for in our financial plan for next year and is offset through the positive impact of HRG4+.

This is illustrated in Chart 1 below, which shows the planned and actual positions, together with the underlying position after discounting the non-recurrent benefits described and STF funding.

**Chart 1: Underlying Financial Position (Cumulative Analysis)**



## 4.1 Income

Overall income is £713k (6.6%) below plan in Month 11 and £176k (0.2%) above plan for the year to date. This is further illustrated in Table 1 below:

**Table 1: Overall income performance for the period ending 28th February 2017**

|                               | In Month       |                  |                    |               | YTD            |                  |                    |               |
|-------------------------------|----------------|------------------|--------------------|---------------|----------------|------------------|--------------------|---------------|
|                               | Plan<br>£000's | Actual<br>£000's | Variance<br>£000's | Variance<br>% | Plan<br>£000's | Actual<br>£000's | Variance<br>£000's | Variance<br>% |
| NHS Income                    | 9,736          | 9,036            | -700               | -7%           | 104,016        | 104,345          | 329                | 0.3%          |
| Private Patients<br>Income    | 294            | 310              | 16                 | 5%            | 3,230          | 3,094            | -137               | -4%           |
| Non Patient Related<br>Income | 833            | 804              | -29                | -3%           | 9,169          | 9,153            | -16                | -0.2%         |
| <b>Total Income</b>           | <b>10,863</b>  | <b>10,150</b>    | <b>-713</b>        | <b>-6.6%</b>  | <b>116,416</b> | <b>116,592</b>   | <b>176</b>         | <b>0.2%</b>   |

In summary:

- NHS patient related income under-performed in February by £700k (1%) and over performed by £329k (0.3%) for the year to date;
- Private patient income in February over performed by £16k (5%) against a previous trend of under performance in the year to date - £152k (5%);

**Chart 3: Income and financial position profile 2016/17**

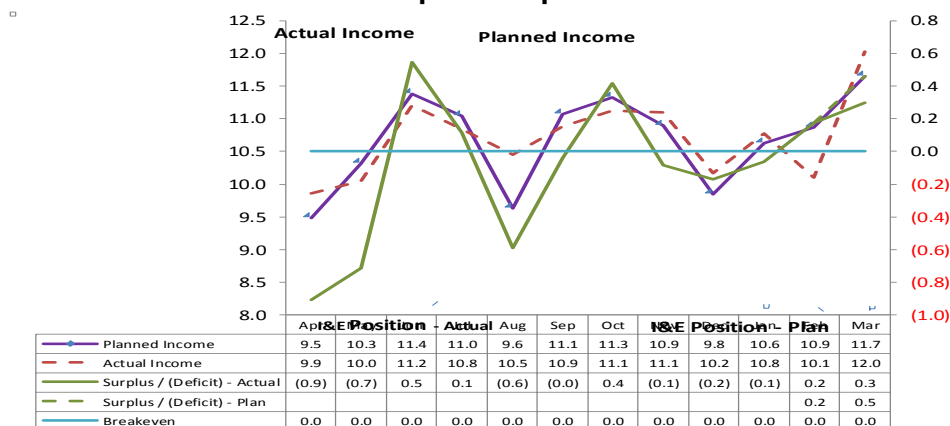


Chart 3 shows the income position against plan for the year to date, together with the overall income and expenditure plan. The chart also shows the planned position for the remaining month of March – incorporating a stepped increase in the income and surplus position.

#### 4.1.1 Clinical Income

A divisional analysis of clinical income for the month is provided in the table below.

**Table 2: Clinical income by division to Month 11**

|                   | Month 11       |                  |                    | Year to Date   |                  |                    |
|-------------------|----------------|------------------|--------------------|----------------|------------------|--------------------|
|                   | Plan<br>£000's | Actual<br>£000's | Variance<br>£000's | Plan<br>£000's | Actual<br>£000's | Variance<br>£000's |
| Medicine (I/P)    | 2,130          | 2,021            | -110               | 23,432         | 23,894           | 463                |
| Surgery (I/P)     | 2,197          | 2,051            | -147               | 23,200         | 24,146           | 946                |
| Clinical Services | 2,776          | 2,390            | -386               | 28,437         | 26,100           | -2,337             |
| Other (All Other) | 2,632          | 2,574            | -58                | 28,947         | 30,204           | 1,257              |
| <b>Total</b>      | <b>9,736</b>   | <b>9,036</b>     | <b>-700</b>        | <b>104,016</b> | <b>104,345</b>   | <b>329</b>         |

The key points to note are as follows:

- Activity underperformed against plan in February is mainly as a result of a more significant than anticipated impact of annual leave during the half term weeks and the continued underperformance on critical care activity given that the additional 4 beds have not been required.
- Surgery inpatient income under performed in month by £110k and is over performing by £463k (2.0%) for the year to date. Within this:
  - Cardiac surgery was below plan by 16 spells in February, with an under achievement against the income plan of £119k (7.0%) in month. The cumulative position shows activity as being above plan by 16 spells (1%) and £663k (4%) in income;
  - Thoracic surgery was 24 spells (19.0%) below plan and £35k (7.0%) below plan in Month 11. The cumulative position shows activity as being 147 spells below plan and £228k above plan on income;
- The Medicine Division was 49 spells below plan and £110k (5%) on inpatient income. The cumulative position shows activity as being 52 spell above plan and £463k;
- Critical care activity continues to significantly under-perform against the plan in February. Reporting 288 bed days (23%) below plan in activity terms and £341k (21%) below on income. The cumulative position shows activity as being 1,307 bed days below plan and £1,687k (11%);
- Further detail of the activity and income position is included at Appendix 1 and 2.

#### 4.2 Expenditure

Expenditure under-spent by £703k (7%) in February (£665k over spent year to date, 0.6%). However, this includes slippage in the implementation of agreed investments/pressures and release of contingency, estimated to be £2,584k in the year to date.

The key issues are as follows:

##### 4.2.1 Pay (£339k under spent in month, £770k under spent YTD)

- Under achieved on CIP delivery across pay budgets of £636k cumulative;

- Shortfall on CIP has been offset by slippage in planned investments, the cumulative value to Month 11 is approximately £1,621k;
- Agency costs have reduced significantly in 2016/17 (£1,450k) when compared to the same period last year (£3,038k). A detailed analysis of in month and year to date expenditure is included at Appendix 3.
- Bank costs have increase over the same time period; £1,692k in 2016/17 compared to £1,493k in 2015/16. Overtime has followed the same trend £322k in 2016/17 compared to £306k in 2015/16.

#### 4.2.2 Non Pay expenditure (£364k under spent in month, £1,435k over spent YTD)

- Shortfall on CIP delivery of £501k cumulative;
- Slippage against planned investments and balance sheet transfers of £1,320k (cumulative).
- Direct activity related costs have over spent by £1,320k in the year to date given the over-performance in medical and surgical contracted activity (Drugs £113k; Clinical supplies £1,147k).

## 5. CIP Performance

The cumulative position to Month 11 shows recurrent CIP delivery of £2,277k against a target of £3,395k, providing a shortfall of £1,118k.

The forecast CIP position shows a projected **recurrent** shortfall of £1,144k. However, non-recurrent mitigations are being identified to bridge this gap in year whilst more robust recurrent plans are being developed. This reduces the risk in year but has an adverse impact on the exit run rate which has been built into the financial plan for next year.

This is further illustrated in tables 3 and 4 below;

**Table 3: CIP delivery by type**

|              | Plan YTD     | Actual YTD   | Var. YTD      | + Non Rec Cost Reductions | Annual Plan  | Forecast Delivery | Forecast Shortfall | + Non Rec Cost Reductions |
|--------------|--------------|--------------|---------------|---------------------------|--------------|-------------------|--------------------|---------------------------|
| Category     | £'000        | £'000        | £'000         | £'000                     | £'000        | £'000             | £'000              | £'000                     |
| Income       | 280          | 298          | 19            | 0                         | 305          | 331               | 26                 | 0                         |
| Pay          | 1,243        | 607          | -636          | 761                       | 1,359        | 633               | -725               | 696                       |
| Non Pay      | 1,872        | 1,371        | -501          | 0                         | 2,056        | 1,612             | -444               | 0                         |
| <b>Total</b> | <b>3,395</b> | <b>2,277</b> | <b>-1,118</b> | <b>761</b>                | <b>3,720</b> | <b>2,576</b>      | <b>-1,144</b>      | <b>696</b>                |

**Table 4: CIP delivery by Division**

|                   | Plan YTD     | Actual YTD   | Var. YTD      | + Non Rec Cost Reductions | Annual Plan  | Forecast Delivery | Forecast Shortfall | + Non Rec Cost Reductions |
|-------------------|--------------|--------------|---------------|---------------------------|--------------|-------------------|--------------------|---------------------------|
| Category          | £'000        | £'000        | £'000         | £'000                     | £'000        | £'000             | £'000              | £'000                     |
| Medicine          | 1,218        | 816          | -402          | 280                       | 1,333        | 973               | -360               | 189                       |
| Surgery           | 979          | 721          | -259          | 0                         | 1,075        | 793               | -282               | 0                         |
| Clinical Services | 675          | 142          | -533          | 421                       | 740          | 330               | -410               | 447                       |
| Corporate         | 523          | 445          | -78           | 60                        | 572          | 481               | -91                | 60                        |
| <b>Total</b>      | <b>3,395</b> | <b>2,124</b> | <b>-1,271</b> | <b>761</b>                | <b>3,720</b> | <b>2,576</b>      | <b>-1,144</b>      | <b>696</b>                |

Operational delivery of the CIP plan is being overseen through the Business Transformation Steering Group, chaired by the Chief Finance Officer.

## 6. Sustainability and Transformation Funding (STF)

In order to secure the Trusts STF allocation of £2.2m for the year, the Trust must deliver against its financial plan and also meet RTT and Cancer 62 day access standards. Access standards are subject to certain tolerances but the financial criteria is not.

For the first 11 Months, the Trust has met the conditions of the STF allocation, and is due a cash allocation of £2,017k. Performance against the STF is only measured on a quarterly basis, but the Trusts remains on track to deliver against key requirements in Month 11.

## 7. Monitor Metrics

In line with The Single Oversight Framework the Trust now reports The Use of Resources Rating (UORR). At Month 11 this was 3, which is consistent with the Trusts year-end plan. Please refer to appendix 4 for further details.

## 8. Financial statements

The Statement of Comprehensive Income (SoCI) is attached at Appendix 5. The balance sheet (SoFP) and cash flow (SoCF) statements are attached at Appendices 6 and 7.

## 9. Cash and Investments

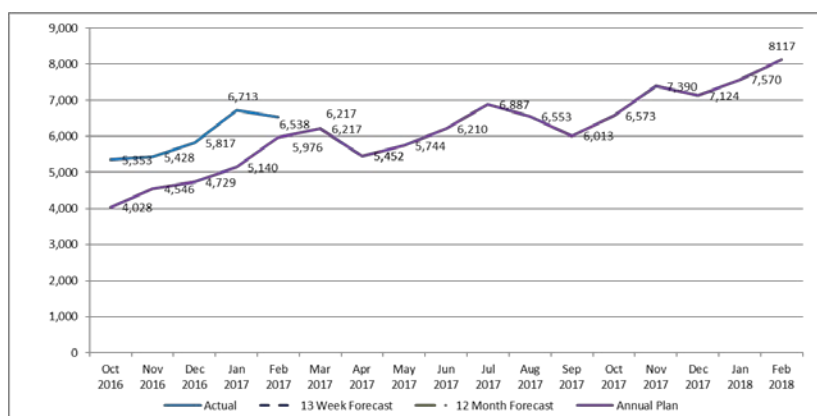
### 9.1 Cash Balance

Cash balances decreased by £175k in month. The overall cash position of £6,538k is £562k above the plan of £5,976k, which is largely driven by a larger cash balance than planned at the start of the year.

### 9.2 Cash Flow Forecast

The Trusts cash flow forecast is illustrated in Chart 4 below. The cash flow forecast assumes delivery of the income & expenditure plan.

**Chart 4: Cash Flow Forecast**



### 9.3 Investments

At the end of February the Trust had £6.5m deposited in the GBS account. Details of interest received can be found in Appendix 8. Following the cut to the base rate, interest rates for both GBS and National Loans have reduced since August.

## **10. Working Capital**

A detailed analysis of working capital is set out in Appendix 8. As reported at previous meetings, the level of overall debt continues to be significant, however, progress has been made over the last few months both in terms of payments made and agreed action plans.

## **11.Capital**

Total capital expenditure was £4,323k against a plan of £5,107k for the eleven months of the year. The total year to date underspend is £784k. The full year forecast expenditure is £5,943k. The remaining £1,620k is expected to be spent in March and this consists of

- Estates Infrastructure £811k. Quantity surveyor certificates are expected by the end of March to cover the bulk of this.
- Bedside Monitoring System Replacement £408k. Units are currently being installed.
- Medical Equipment £195k. £109k for heart and lung machines has been confirmed as delivered in March.
- A breakdown of capital expenditure by scheme can be found in Appendix 9

## **12.Conclusion**

The Trust is forecasting delivery of the control total agreed with NHS Improvement (NHSI) of a £927k deficit.

## **13.Recommendation**

Members of the Board are asked to

- Note the financial position of the Trust for the period ending 28th February 2017
- Note the impact of non-recurrent measures within the 2016/17 position
- Note forecast delivery of the agreed NHSI plan

# Activity & Income Analysis

# Appendix 1

| 16/17 Procedure Group            | Activity   |            |            | Income (£000's) |               |               | Activity     |              |             | Income (£000's) |                |             |
|----------------------------------|------------|------------|------------|-----------------|---------------|---------------|--------------|--------------|-------------|-----------------|----------------|-------------|
|                                  | Plan       | Actual     | Var        | Plan            | Actual        | Var           | Plan         | Actual       | Var         | Plan            | Actual         | Var         |
| Aneurysm                         | 16         | 13         | -3         | £206            | £163          | (£43)         | 169          | 157          | -12         | £2,171          | £1,986         | (£186)      |
| CABG                             | 82         | 72         | -10        | £676            | £616          | (£60)         | 872          | 827          | -45         | £7,182          | £6,968         | (£214)      |
| CABG & Valve                     | 21         | 19         | -2         | £219            | £200          | (£18)         | 210          | 216          | 6           | £2,187          | £2,236         | £48         |
| CABG & Valve Re-do               | 1          | 2          | 1          | £12             | £20           | £8            | 13           | 25           | 12          | £147            | £266           | £119        |
| Cardiac Complex                  | 3          | 4          | 1          | £29             | £39           | £11           | 27           | 30           | 3           | £275            | £299           | £25         |
| Cardiac Other Procedures         | 16         | 14         | -2         | £39             | £38           | (£1)          | 173          | 152          | -21         | £418            | £390           | (£29)       |
| Cardiac Valve                    | 43         | 44         | 1          | £464            | £464          | £0            | 451          | 528          | 77          | £4,821          | £5,743         | £922        |
| Cardiac TAVI                     | 3          | 1          | -2         | £24             | £8            | (£15)         | 28           | 25           | -3          | £263            | £239           | (£24)       |
| <b>Total Cardiac Surgery</b>     | <b>185</b> | <b>169</b> | <b>-16</b> | <b>£1,667</b>   | <b>£1,548</b> | <b>(£119)</b> | <b>1,944</b> | <b>1,960</b> | <b>16</b>   | <b>£17,464</b>  | <b>£18,126</b> | <b>£663</b> |
| Thoracic - Complex               | 69         | 65         | -4         | £436            | £413          | (£23)         | 740          | 790          | 50          | £4,696          | £5,077         | £381        |
| Thoracic - Intermediate          | 0          | 0          | 0          | £0              | £0            | £0            | 0            | 0            | 0           | £0              | £0             | £0          |
| Thoracic Major                   | 10         | 9          | -1         | £28             | £32           | £4            | 115          | 70           | -45         | £328            | £283           | (£45)       |
| Thoracic Other Procedures        | 43         | 24         | -19        | £64             | £48           | (£16)         | 467          | 315          | -152        | £698            | £589           | (£109)      |
| <b>Total Thoracic Surgery</b>    | <b>122</b> | <b>98</b>  | <b>-24</b> | <b>£529</b>     | <b>£494</b>   | <b>(£35)</b>  | <b>1,322</b> | <b>1,175</b> | <b>-147</b> | <b>£5,721</b>   | <b>£5,949</b>  | <b>£228</b> |
| Oesopegus Complex                | 0          | 0          | 0          | £0              | £0            | £0            | 0            | 0            | 0           | £0              | £0             | £0          |
| Stomach Very Complex             | 0          | 2          | 2          | £0              | £8            | £8            | 0            | 7            | 7           | £0              | £53            | £53         |
| Upper GI - Other                 | 0          | 0          | 0          | £0              | £0            | £0            | 0            | 0            | 0           | £0              | £0             | £0          |
| <b>Total Upper GI</b>            | <b>0</b>   | <b>2</b>   | <b>2</b>   | <b>£0</b>       | <b>£8</b>     | <b>£8</b>     | <b>0</b>     | <b>7</b>     | <b>7</b>    | <b>£0</b>       | <b>£53</b>     | <b>£53</b>  |
| Dental                           | 3          | 1          | -2         | £2              | £0            | (£1)          | 28           | 34           | 6           | £15             | £18            | £3          |
| <b>Total Surgery Directorate</b> | <b>310</b> | <b>270</b> | <b>-40</b> | <b>£2,197</b>   | <b>£2,051</b> | <b>(£147)</b> | <b>3,294</b> | <b>3,176</b> | <b>-118</b> | <b>£23,200</b>  | <b>£24,146</b> | <b>£946</b> |
| Angioplasty                      | 185        | 160        | -25        | £646            | £561          | (£85)         | 2,032        | 2,009        | -23         | £7,091          | £7,025         | (£65)       |
| Cardiac Disorders                | 53         | 56         | 3          | £78             | £57           | (£21)         | 584          | 662          | 78          | £858            | £835           | (£24)       |
| Cardiology Other                 | 36         | 33         | -3         | £43             | £50           | £8            | 398          | 403          | 5           | £466            | £418           | (£49)       |
| Catheter                         | 145        | 144        | -1         | £279            | £284          | £5            | 1,593        | 1,548        | -45         | £3,057          | £3,143         | £86         |
| EBUS                             | 30         | 24         | -6         | £62             | £48           | (£14)         | 350          | 346          | -4          | £718            | £721           | £3          |
| EP Studies                       | 128        | 113        | -15        | £333            | £295          | (£37)         | 1,408        | 1,369        | -39         | £3,650          | £3,544         | (£107)      |



|                                   |              |              |            |               |               |               |               |               |             |                |                |              |
|-----------------------------------|--------------|--------------|------------|---------------|---------------|---------------|---------------|---------------|-------------|----------------|----------------|--------------|
| Pacing                            | 116          | 114          | -2         | £564          | £535          | (£29)         | 1,267         | 1,356         | 89          | £6,191         | £6,577         | £386         |
| PASD                              | 6            | 1            | -5         | £28           | £5            | (£23)         | 63            | 46            | -17         | £306           | £222           | (£84)        |
| Respiratory Other                 | 38           | 37           | -1         | £45           | £62           | £17           | 436           | 415           | -21         | £523           | £529           | £7           |
| Cardiology TAVI                   | 6            | 13           | 7          | £52           | £122          | £70           | 67            | 98            | 31          | £571           | £880           | £309         |
| <b>Total Medicine Directorate</b> | <b>744</b>   | <b>695</b>   | <b>-49</b> | <b>£2,130</b> | <b>£2,021</b> | <b>(£110)</b> | <b>8,200</b>  | <b>8,252</b>  | <b>52</b>   | <b>£23,432</b> | <b>£23,894</b> | <b>£463</b>  |
| PBR Exclusions - CF               | 29           | 26           | -3         | £431          | £431          | £0            | 316           | 292           | -24         | £4,959         | £4,959         | £0           |
| Planned Procedure Not Carried Out | 29           | 22           | -7         | £3            | £2            | (£1)          | 317           | 272           | -45         | £33            | £26            | (£7)         |
| <b>Total Exclusions</b>           | <b>58</b>    | <b>48</b>    | <b>-10</b> | <b>£434</b>   | <b>£433</b>   | <b>(£1)</b>   | <b>633</b>    | <b>564</b>    | <b>-69</b>  | <b>£4,993</b>  | <b>£4,986</b>  | <b>(£7)</b>  |
| <b>Total Spells</b>               | <b>1,111</b> | <b>1,013</b> | <b>-98</b> | <b>4,762</b>  | <b>4,505</b>  | <b>-257</b>   | <b>12,127</b> | <b>11,992</b> | <b>-135</b> | <b>51,625</b>  | <b>53,026</b>  | <b>1,401</b> |

| Procedure group<br>Other Activity | Activity      |               |             | Income (£000's) |               |             | Activity       |                |               | Income (£000's) |                 |             |
|-----------------------------------|---------------|---------------|-------------|-----------------|---------------|-------------|----------------|----------------|---------------|-----------------|-----------------|-------------|
|                                   | Plan          | Actual        | Var         | Plan            | Actual        | Var         | Plan           | Actual         | Var           | Plan            | Actual          | Var         |
| Outpatients                       | 5,912         | 5,740         | -172        | £821            | £806          | -£16        | 65,100         | 62,332         | -2,768        | 9,044           | £8,721          | -£323       |
| Outpatient Radiology              | 1,518         | 1,186         | -332        | £231            | £197          | -£34        | 16,718         | 14,112         | -2,606        | 2,542           | £2,212          | -£330       |
| Outpatient Other                  | 918           | 1,146         | 228         | £129            | £134          | £5          | 10,103         | 11,941         | 1,838         | 1,422           | £1,425          | £3          |
| Critical Care                     | 1,226         | 938           | -288        | £1,594          | £1,253        | -£341       | 11,865         | 10,558         | -1,307        | 15,429          | £13,742         | -£1,687     |
| Devices                           | 188           | 175           | -13         | £1,319          | £1,267        | -£52        | 2,052          | 2,101          | 49            | 15,180          | £15,047         | -£133       |
| Drugs                             | 0             | 0             | 0           | £351            | £414          | £63         | 0              | 0              | 0             | 4,028           | £4,531          | £503        |
| PPCI                              | 112           | 97            | -15         | £14             | £14           | -£0         | 1,222          | 1,325          | 103           | 157             | £193            | £36         |
| Excess Bed Days (Activity Only)   | 142           | 131           | -11         | £0              | £0            | £0          | 1,553          | 1,394          | -159          | 0               | £0              | £0          |
| Other Adjustments                 | 0             | 0             | 0           | £48             | £10           | -£38        | 0              | 0              | 0             | -559            | £106            | £665        |
| CQUIN                             | 0             | 0             | 0           | £112            | £112          | £0          | 0              | 0              | 0             | 1,269           | £1,267          | -£2         |
| <b>Total</b>                      | <b>11,128</b> | <b>10,426</b> | <b>-702</b> | <b>£9,383</b>   | <b>£8,713</b> | <b>£671</b> | <b>120,740</b> | <b>115,755</b> | <b>-4,985</b> | <b>£100,138</b> | <b>£100,272</b> | <b>£134</b> |

## Appendix 2

### Income Analysis by Point of Delivery

| Point of Delivery    | February           |               |             |                 |              |             | Month 1-11         |                |               |                 |                |            |
|----------------------|--------------------|---------------|-------------|-----------------|--------------|-------------|--------------------|----------------|---------------|-----------------|----------------|------------|
|                      | Inpatient Activity |               |             | Income (£000's) |              |             | Inpatient Activity |                |               | Income (£000's) |                |            |
|                      | Plan YTD           | Actual YTD    | Var YTD     | Plan YTD        | Actual YTD   | Var YTD     | Plan YTD           | Actual YTD     | Var YTD       | Plan YTD        | Actual YTD     | Var YTD    |
| Day Case             | 384                | 326           | -58         | £774            | £711         | (£63)       | 4,239              | 4,100          | -139          | £8,526          | £8,625         | £99        |
| Elective             | 348                | 338           | -10         | £1,843          | £1,782       | (£62)       | 3,756              | 3,625          | -131          | £19,653         | £20,028        | £375       |
| Non elective         | 379                | 349           | -30         | £1,683          | £1,553       | (£130)      | 4,132              | 4,267          | 135           | £18,158         | £19,121        | £962       |
| Excess Bed Days      | 142                | 131           | -11         | £30             | £27          | (£3)        | 1,553              | 1,394          | -159          | £327            | £293           | (£35)      |
| OP First Attenders   | 1,970              | 1,670         | -300        | £331            | £343         | £11         | 21,694             | 17,012         | -4,682        | £3,649          | £3,495         | (£154)     |
| OP Follow Ups        | 3,942              | 4,070         | 128         | £490            | £463         | (£27)       | 43,407             | 45,320         | 1,913         | £5,395          | £5,226         | (£169)     |
| Outpatient Radiology | 1,518              | 1,186         | -332        | £231            | £197         | (£34)       | 16,718             | 14,112         | -2,606        | £2,542          | £2,212         | (£330)     |
| Outpatient Other     | 918                | 1,146         | 228         | £129            | £134         | £5          | 10,103             | 11,941         | 1,838         | £1,422          | £1,425         | £3         |
| Critical Care        | 1,226              | 938           | -288        | £1,594          | £1,253       | (£341)      | 11,865             | 10,558         | -1,307        | £15,429         | £13,742        | (£1,687)   |
| Devices              | 188                | 175           | -13         | £1,319          | £1,267       | (£52)       | 2,052              | 2,101          | 49            | £15,180         | £15,047        | (£133)     |
| Drugs                | 0                  | 0             | 0           | £351            | £414         | £63         | 0                  | 0              | 0             | £4,028          | £4,531         | £503       |
| Cystic Fibrosis      | 0                  | 0             | 0           | £431            | £431         | £0          | 0                  | 0              | 0             | £4,959          | £4,959         | £0         |
| PPCI                 | 112                | 97            | -15         | £14             | £14          | £0          | 1,222              | 1,325          | 103           | £157            | £193           | £36        |
| Other Adjustments    | 0                  | 0             | 0           | £48             | £10          | (£38)       | 0                  | 0              | 0             | (£559)          | £106           | £665       |
| CQUIN                | 0                  | 0             | 0           | £112            | £112         | £0          | 0                  | 0              | 0             | £1,269          | £1,267         | (£2)       |
| <b>Total</b>         | <b>11,128</b>      | <b>10,426</b> | <b>-702</b> | <b>9,383</b>    | <b>8,713</b> | <b>-671</b> | <b>120,740</b>     | <b>115,755</b> | <b>-4,985</b> | <b>100,138</b>  | <b>100,272</b> | <b>134</b> |

### Current Trading - Contribution Analysis for the period to 28th February 2017

| Contribution by Directorate | Income         |                |                 | Expenditure    |                |                 | Contribution |               |                 |
|-----------------------------|----------------|----------------|-----------------|----------------|----------------|-----------------|--------------|---------------|-----------------|
|                             | Plan £000's    | Actual £000's  | Variance £000's | Plan £000's    | Actual £000's  | Variance £000's | Plan £000's  | Actual £000's | Variance £000's |
| Medicine                    | 51,774         | 52,656         | 882             | 40,930         | 41,363         | 433             | 10,844       | 11,293        | 449             |
| Surgery                     | 27,074         | 27,493         | 419             | 24,268         | 24,578         | 310             | 2,806        | 2,915         | 109.037         |
| Clinical Services           | 30,896         | 28,933         | -1,963          | 24,834         | 25,142         | 308             | 6,062        | 3,791         | -2,271          |
| Corporate Services          | 7,753          | 7,510          | -243            | 21,330         | 21,419         | 88              | -13,577      | -13,909       | -331.175        |
| Reserves, unallocated CIP's | -1,081         | 0              | 1,081           | -209.027       | -683.611       | -474.584        | -871.973     | 683.611       | 1,556           |
| <b>Total EBITDA</b>         | <b>116,416</b> | <b>116,592</b> | <b>176</b>      | <b>111,154</b> | <b>111,819</b> | <b>665</b>      | <b>5,262</b> | <b>4,773</b>  | <b>-489</b>     |

Analysis of Staffing costs Compared to Plan (In Month and Year to Date)

Appendix 3

| Staffing Costs     | In Month        |                 |                |                |                |              |                 |            |
|--------------------|-----------------|-----------------|----------------|----------------|----------------|--------------|-----------------|------------|
|                    | Plan            | Substantive     | + Hours        | Agency         | Bank           | Overtime     | Total           | Variance   |
|                    | £000's          | £000's          | £000's         | £000's         | £000's         | £000's       | £000's          | £000's     |
| Medical Staff      | (1,587)         | (1,400)         | (162)          |                |                |              | (1,562)         | 25         |
| Nursing            | (1,944)         | (1,683)         |                | (38)           | (138)          | (8)          | (1,867)         | 77         |
| Scientific         | (909)           | (820)           |                | (15)           | (1)            | (9)          | (846)           | 63         |
| Other Clinical     | (356)           | (404)           | (176)          | (0)            | (26)           | (4)          | (435)           | (79)       |
| Support Staff      | (191)           | (794)           |                | (3)            | (15)           | (0)          | (194)           | (3)        |
| Non Clinical Staff | (938)           | 211             |                | (52)           | (11)           | (8)          | (865)           | 72         |
| Other              | 27              |                 |                |                |                |              | 211             | 184        |
| <b>Total</b>       | <b>(5,898)</b>  | <b>(5,067)</b>  | <b>(162)</b>   | <b>(109)</b>   | <b>(192)</b>   | <b>(29)</b>  | <b>(5,559)</b>  | <b>339</b> |
| Staffing Costs     | Year to Date    |                 |                |                |                |              |                 |            |
|                    | Plan            | Substantive     | + Hours        | Agency         | Bank           | Overtime     | Total           | Variance   |
|                    | £000's          | £000's          | £000's         | £000's         | £000's         | £000's       | £000's          | £000's     |
| Medical Staff      | (17,513)        | (15,359)        | (1,521)        | (6)            |                |              | (16,886)        | 628        |
| Nursing            | (20,857)        | (18,757)        |                | (747)          | (1,095)        | (79)         | (20,678)        | 179        |
| Scientific         | (9,981)         | (9,071)         |                | (308)          | (16)           | (113)        | (9,507)         | 474        |
| Other Clinical     | (3,928)         | (4,154)         |                | (1)            | (301)          | (41)         | (4,497)         | (569)      |
| Support Staff      | (2,102)         | (1,836)         |                | (95)           | (169)          | (3)          | (2,104)         | (2)        |
| Non Clinical Staff | (10,256)        | (9,387)         |                | (294)          | (111)          | (86)         | (9,878)         | 378        |
| Other              | (398)           | (716)           |                |                |                |              | (716)           | (318)      |
| <b>Total</b>       | <b>(65,036)</b> | <b>(59,279)</b> | <b>(1,521)</b> | <b>(1,450)</b> | <b>(1,692)</b> | <b>(322)</b> | <b>(64,265)</b> | <b>770</b> |

| Staffing WTE       | WTE          |              |           |
|--------------------|--------------|--------------|-----------|
|                    | Plan WTE     | Actual WTE   | Var WTE   |
| Medical Staff      | 160          | 143          | 17        |
| Nursing            | 567          | 523          | 44        |
| Scientific         | 257          | 244          | 13        |
| Other Clinical     | 187          | 187          | (1)       |
| Support Staff      | 90           | 86           | 4         |
| Non Clinical Staff | 329          | 310          | 19        |
| Other              | (2)          | 0            | (2)       |
| <b>Total</b>       | <b>1,588</b> | <b>1,494</b> | <b>95</b> |

## Monitor Metrics - Use of Resources Rating

| Use of Resources Rating                      | Plan YTD | Actual YTD | Variance YTD |
|--|----------|------------|--------------|
| <b>Debt Service Cover</b>                    |          |            |              |
| Total Revenue for Debt Service               | 5,293    | 4,803      | -490         |
| Total Debt Service                           | -2,301   | -2,316     | -15          |
| Debt Service Cover Matrix                    | 2.3      | 2.07       | -0.23        |
| <b>Debt Service Cover Rating</b>             | <b>2</b> | <b>2</b>   | <b>-</b>     |
| <b>Liquidity</b>                             |          |            |              |
| Cash for CoS Liquidity Purpose               | -5,652   | -5,125     | 527          |
| Operating Expenses within EBITDA             | -111,153 | -118,814   | -7,661       |
| Liquidity Metric (Days)                      | -16.8    | -15.1      | 1.7          |
| <b>Liquidity Rating</b>                      | <b>4</b> | <b>4</b>   | <b>-</b>     |
| <b>I&amp;E Margin</b>                        |          |            |              |
| Surplus/deficit adjusted for asset disposals | -1,378   | -1,331     | 47           |
| Total operating and non-operating income     | 116,415  | 116,594    | 179          |
| I&E Margin metric %                          | -1.18%   | -1.14%     | 0.04%        |
| <b>I&amp;E Margin</b>                        | <b>4</b> | <b>4</b>   | <b>-</b>     |
| <b>Variance in I&amp;E Margin</b>            |          |            |              |
| I&E Margin                                   | -1.18%   | -1.14%     | 0.04%        |
| I&E Margin variance from Plan                |          | 0.04%      |              |
| <b>Variance in I&amp;E Margin</b>            |          |            |              |
| <b>Agency Rating</b>                         |          |            |              |
| Agency staff total                           | -1,708   | -1,459     | 249          |
| Agency Ceiling                               | -2,127   | -2,127     | 0            |
| Agency spend % over/(below) ceiling          | -19.68%  | -31.40%    | -11.72%      |
| <b>Agency Rating</b>                         | <b>1</b> | <b>1</b>   | <b>-</b>     |
|  |          |            |              |
| <b>Use of Resources Rating</b>               | <b>3</b> | <b>3</b>   | <b>-</b>     |

## Current Trading - Income Statement for Period Ended 28th February 2017

## Appendix 5

| In Month<br>Actual 28th<br>February | YTD Actual<br>in month<br>28th | Description                        | 2016/17<br>Plan<br>version | Month  |        |                 | Year to Date      |          |        |
|-------------------------------------|--------------------------------|------------------------------------|----------------------------|--------|--------|-----------------|-------------------|----------|--------|
|                                     |                                |                                    |                            | Plan   | £'000  | Actual<br>£'000 | Variance<br>£'000 | Plan     | £'000  |
| 1,090                               | 12,416                         | Inpatient Activity                 | 13,377                     | 1,143  | 1,037  | -106            | 12,487            | 12,346   | -141   |
| 7,727                               | 84,452                         | Outpatient Activity                | 89,733                     | 8,349  | 8,072  | -277            | 91,921            | 88,385   | -3,536 |
| 21                                  | 233                            | Number of Working Days             | 255                        | 20     | 20     | 0               | 232               | 232      | 0      |
| 1,432                               | 1,432                          | FTE's                              | 1,588                      | 1,588  | 1,494  | -95             | 1,588             | 1,494    | -95    |
| 9,296                               | 101,349                        | Direct Patient related Revenue     | 114,528                    | 9,736  | 9,036  | -700            | 104,016           | 104,345  | 329    |
| 255                                 | 3,040                          | Private Patients Revenue           | 3,524                      | 294    | 310    | 16              | 3,230             | 3,094    | -137   |
| 675                                 | 7,494                          | Non Patient Related Revenue        | 10,005                     | 833    | 804    | -29             | 9,169             | 9,153    | -16    |
| 10,225                              | 111,884                        | Total operating income             | 128,057                    | 10,863 | 10,150 | -713            | 116,416           | 116,592  | 176    |
| -5,744                              | -61,518                        | Employee Expenses                  | -70,931                    | -5,898 | -5,559 | 339             | -65,036           | -64,265  | 770    |
| -693                                | -6,803                         | Drugs                              | -7,746                     | -633   | -602   | 31              | -7,043            | -7,156   | -113   |
| -2,604                              | -29,322                        | Clinical supplies                  | -32,485                    | -2,697 | -2,607 | 91              | -29,460           | -30,607  | -1,147 |
| -238                                | -2,291                         | Non-clinical supplies              | -2,876                     | -239   | -247   | -8              | -2,621            | -2,681   | -60    |
| -9,279                              | -99,935                        | Total Direct Costs                 | -114,039                   | -9,467 | -9,015 | 452             | -104,160          | -104,709 | -550   |
| 946                                 | 11,949                         | Gross Profit                       | 14,018                     | 1,396  | 1,135  | -261            | 12,256            | 11,883   | -373   |
| 9.30%                               | 10.70%                         | Gross Profit Margin                | 10.90%                     | 12.90% | 11.20% |                 | 10.50%            | 10.20%   |        |
|                                     |                                | Overheads                          |                            |        |        |                 |                   |          |        |
| -83                                 | -1,279                         | Establishment expense              | -1,424                     | -119   | -140   | -22             | -1,304            | -1,411   | -107   |
| -263                                | -3,687                         | Premises & Fixed Plant expense     | -4,351                     | -362   | -330   | 32              | -3,959            | -3,955   | 5      |
| -21                                 | -706                           | Consultancy fees expense           | -337                       | -29    | -61    | -32             | -305              | -293     | 12     |
| -60                                 | -661                           | CNST Contributions                 | -1,009                     | -84    | -84    | 0               | -925              | -925     | 0      |
| -67                                 | -363                           | Misc. other Operating Expenses     | -557                       | -29    | 244    | 273             | -500              | -525     | -26    |
| -494                                | -6,697                         | Total overhead expenses            | -7,679                     | -622   | -371   | 251             | -6,994            | -7,110   | -116   |
| 452                                 | 5,252                          | EBITDA                             | 6,340                      | 774    | 764    | -10             | 5,262             | 4,773    | -489   |
| 4.40%                               | 4.70%                          | EBITDA Margin                      | 5.00%                      | 7.10%  | 0      |                 | 4.50%             | 4.10%    |        |
| -441                                | -4,730                         | Depreciation and amortisation      | -5,032                     | -429   | -379   | 50              | -4,602            | -4,040   | 562    |
| 0                                   | 0                              | Profit (loss) on asset disposal    | 0                          | 0      | 0      | 0               | 0                 | -19      | -19    |
| 2                                   | 32                             | Interest Receivable                | 34                         | 3      | 1      | -2              | 32                | 17       | -15    |
| -2                                  | -26                            | Interest Payable on Loans & Leases | -31                        | -3     | 1      | 4               | -28               | -25      | 3      |
| -189                                | -2,080                         | PDC dividend                       | -2,338                     | -195   | -190   | 5               | -2,143            | -2,088   | 55     |
| 0                                   | 0                              | Impairments & Restructuring        | 0                          | 0      | -24    | -24             | 0                 | -35      | -35    |
| 23                                  | 235                            | Income from Donated Assets         | 100                        | 8      | 0      | -8              | 91                | 87       | -4     |
| -155                                | -1,317                         | Net Surplus / (Deficit)            | -927                       | 158    | 174    | 15              | -1,388            | -1,330   | 59     |
| -1.50%                              | -1.20%                         | Net Surplus Margin                 | -0.70%                     | 1.50%  | 1.70%  |                 | -1.20%            | -1.10%   |        |
| -155                                | -1,317                         | Normalised Net Surplus / (Deficit) | -927                       | 158    | 197    | 39              | -1,388            | -1,295   | 93     |

## Statement of Financial Position (Balance Sheet) as at 28 February 2017

## Appendix 6

| Pre Audit<br>31st March<br>2016<br>£000 |  | Current Month                      |                                      |                                    |                                     |
|---|--|------------------------------------|--------------------------------------|------------------------------------|-------------------------------------|
|   |  | 28 Feb 2017<br>Plan<br>YTD<br>£000 | 28 Feb 2017<br>Actual<br>YTD<br>£000 | Variance to<br>Plan<br>YTD<br>£000 | Movement<br>for Year<br>YTD<br>£000 |
|   | <b>Non Current Assets</b>                    |                                    |                                      |                                    |                                     |
| 708                                     | Non-Current Assets - Intangible Assets       | 974                                | 670                                  | (304)                              | (38)                                |
| 75,459                                  | Non-Current Assets - Tangible Assets         | 75,241                             | 75,780                               | 539                                | 321                                 |
| 18                                      | Non-Current Assets - Financial Assets        | 24                                 | 18                                   | (6)                                | (0)                                 |
| <b>76,185</b>                           | <b>Total Non Current Assets</b>              | <b>76,239</b>                      | <b>76,468</b>                        | <b>229</b>                         | <b>283</b>                          |
|   | <b>Current Assets</b>                        |                                    |                                      |                                    |                                     |
| 3,004                                   | Inventories                                  | 3,080                              | 3,591                                | 511                                | 587                                 |
|   | <b>Trade and Other Receivables:</b>          |                                    |                                      |                                    |                                     |
| 2,671                                   | NHS Receivables                              | 2,253                              | 2,260                                | 7                                  | (411)                               |
| 2,165                                   | Non NHS Trade Receivables                    | 1,806                              | 2,409                                | 603                                | 244                                 |
| 766                                     | Other Receivables                            | 756                                | 641                                  | (115)                              | (125)                               |
| (885)                                   | Provision for the Impairment of Receivables  | (677)                              | (885)                                | (208)                              | (0)                                 |
| 1,386                                   | Accrued Income                               | 750                                | 2,008                                | 1,258                              | 622                                 |
| 75                                      | PDC Dividend overpayment                     | 0                                  | 0                                    | 0                                  | (75)                                |
| 537                                     | Prepayments                                  | 526                                | 1,146                                | 620                                | 609                                 |
| 7,856                                   | Cash & Cash Equivalents                      | 5,976                              | 6,538                                | 562                                | (1,318)                             |
| 37                                      | Non Current Assets Held for Sale             | 6                                  | 5                                    | (1)                                | (32)                                |
| <b>17,612</b>                           | <b>Total Current Assets</b>                  | <b>14,476</b>                      | <b>17,713</b>                        | <b>3,237</b>                       | <b>101</b>                          |
| <b>93,797</b>                           | <b>Total Assets</b>                          | <b>90,715</b>                      | <b>94,181</b>                        | <b>3,466</b>                       | <b>384</b>                          |
|   | <b>Trade and Other Payables:-</b>            |                                    |                                      |                                    |                                     |
| (393)                                   | Deferred Income                              | (54)                               | (217)                                | (163)                              | 176                                 |
| (1,273)                                 | Provisions                                   | (1,032)                            | (1,089)                              | (57)                               | 184                                 |
| (7,389)                                 | NHS Payables - Revenue                       | (4,520)                            | (7,174)                              | (2,654)                            | 215                                 |
|   | Non NHS Trade Payables - Revenue             |                                    |                                      | 0                                  | 0                                   |
| (2,109)                                 | Other Payables (Tax,payroll deductions)      | (2,360)                            | (2,474)                              | (114)                              | (365)                               |
| (1,047)                                 | Non NHS Trade Payables - Capital             | (1,455)                            | (270)                                | 1,185                              | 777                                 |
| (5,573)                                 | Accruals                                     | (6,500)                            | (6,681)                              | (181)                              | (1,108)                             |
| (142)                                   | Borrowings                                   | (145)                              | (389)                                | (244)                              | (247)                               |
| -                                       | PDC Dividend                                 | (975)                              | (949)                                | 26                                 | (949)                               |
| <b>(314)</b>                            | <b>Net Current Assets/ (Liabilities)</b>     | <b>(2,565)</b>                     | <b>(1,530)</b>                       | <b>1,035</b>                       | <b>(1,216)</b>                      |
| <b>75,871</b>                           | <b>Total Assets less Current Liabilities</b> | <b>73,674</b>                      | <b>74,938</b>                        | <b>1,264</b>                       | <b>(933)</b>                        |
| (608)                                   | Deferred Income                              | (500)                              | (608)                                | (108)                              | 0                                   |
| (81)                                    | Provisions                                   | (91)                               | (81)                                 | 10                                 | (0)                                 |
| (261)                                   | Borrowings                                   | (131)                              | (658)                                | (527)                              | (397)                               |
| <b>74,921</b>                           | <b>Total Assets Employed</b>                 | <b>72,952</b>                      | <b>73,591</b>                        | <b>639</b>                         | <b>(1,330)</b>                      |
| 63,322                                  | Public Dividend Capital                      | 63,322                             | 63,322                               | 0                                  | 0                                   |
| 14,497                                  | Revaluation Reserve                          | 13,886                             | 14,497                               | 611                                | 0                                   |
|   | <b>Income and Expenditure Account</b>        |                                    |                                      |                                    |                                     |
| -2,898                                  | Retained Earnings                            | (4,256)                            | (4,228)                              | 28                                 | (1,330)                             |
| <b>74,921</b>                           | <b>Total Taxpayers Equity</b>                | <b>72,952</b>                      | <b>73,591</b>                        | <b>639</b>                         | <b>(1,330)</b>                      |

Current Trading - Cashflow Statement as at 28 February 2017

Appendix 7

| Pre Audit<br>31st March<br>2016 £000's | Cashflow Statement Month  |
|--|---|
| 12,333                                 | Opening Balance   |
| 6,137                                  | EBITDA  |
| -573                                   | Other increases/(decreases) to reconcile to profit/(loss) from operations |
| 5,564                                  | Operating Cashflows before movements in working Capital                   |
|  | <b>Movements in Working Capital:</b>                                      |
| -624                                   | (Increase)/Decrease in Inventories  |
| -63                                    | (Increase)/Decrease in Receivables (including accrued income)             |
| -112                                   | (Increase)/Decrease in Prepayments  |
| 2,511                                  | Increase/(Decrease) in Payables   |
| -1,781                                 | Increase/(Decrease) in Accruals   |
| -1,362                                 | Increase/(Decrease) in Deferred Income                                    |
| 74                                     | (Increase)/Decrease in Current Provisions                                 |
| -1,357                                 | Increase/(Decrease) in Working Capital                                    |
| -17                                    | Increase/(Decrease) in Non Current Provisions                             |
| 4,190                                  | Net Cash Inflow/(Outflow) from Operating Activities                       |
| -6,428                                 | Capital Expenditure (including capital payables)                          |
| -6,428                                 | Net Cash Inflow/(Outflow) from Investing Activities                       |
| -2,238                                 | Cashflow before Financing   |
| -2,348                                 | PDC Dividends Paid  |
| 0                                      | PDC Dividends Capital received  |
| 36                                     | Interest received on Cash Balances  |
| -36                                    | Interest element of Finance Leases  |
| -135                                   | Repayment of Loans & Leases   |
| 244                                    | Donations received in cash  |
| -2,239                                 | Net Cash Inflow/(Outflow) from Financing                                  |
| -4,477                                 | Net Cash Inflow/Outflow   |
| 7,856                                  | Closing Balance   |

| Year to Date |               |                 |
|--------------|---------------|-----------------|
| Plan £000's  | Actual £000's | Variance £000's |
| 6,258        | 7,856         | 1,598           |
| 5,353        | 4,826         | (527)           |
| (91)         | (88)          | 3               |
| 5,262        | 4,738         | (524)           |
| (100)        | (587)         | (487)           |
| 947          | (329)         | (1,276)         |
| 100          | (609)         | (709)           |
| (514)        | 150           | 664             |
| 1,355        | 1,109         | (246)           |
| (1,946)      | (177)         | 1,769           |
| (28)         | (184)         | (156)           |
| (186)        | (627)         | (441)           |
| 5,076        | 4,111         | (965)           |
| (4,159)      | (5,088)       | (929)           |
| (4,159)      | (5,088)       | (929)           |
| 917          | (977)         | (1,894)         |
| (1,168)      | (1,064)       | 104             |
| 32           | 17            | (15)            |
| (28)         | (26)          | 2               |
| (130)        | 644           | 774             |
| 92           | 88            | (4)             |
| (1,202)      | (341)         | 861             |
| (285)        | (1,318)       | (1,033)         |
| 5,973        | 6,538         | 565             |

## Appendix 8

### Financial Accounting

#### Analysis of Investments and interest received

| Investment held with: | Interest Rate | Value of Investment £ | Interest YTD £ | Annual Equivalent Interest £ | Management Charges |
|-----------------------|---------------|-----------------------|----------------|------------------------------|--------------------|
| GBS Account           | 0.25%         | 6,538,397             | 11,332         | 12,340                       |                    |
| National Loans Fund   | 0.41%         | 0                     | 5,679          | 5,679                        |                    |
| <b>Total</b>          |               | <b>6,538,397</b>      | <b>17,011</b>  | <b>18,019</b>                | <b>0</b>           |

#### Working Capital Analysis

##### Analysis of receivables (to Month 10)

|   | YTD Plan<br>£'000 | YTD Actual<br>£'000 | Variance<br>£'000 |
|---|-------------------|---------------------|-------------------|
| NHS Receivables                             | 2,253             | 2,259               | 6                 |
| Non-NHS Trade Receivables                   | 1,806             | 2,409               | 603               |
| Other Receivables                           | 756               | 641                 | -115              |
| Provision for the Impairment of Receivables | -677              | -885                | -208              |
| Accrued Income                              | 750               | 2,008               | 1258              |
| <b>TOTAL</b>                                | <b>4,888</b>      | <b>6,432</b>        | <b>1,544</b>      |

#### Better Payment Practice Code (BPPC):

##### Aged Debt as at 31st January 2017

| Customer Type | Analysis of Aged Debt |                       |                        |                        |                      |               | Unallocated Receipts<br>(£000's) | Total Debt<br>(£000's) |
|---------------|-----------------------|-----------------------|------------------------|------------------------|----------------------|---------------|----------------------------------|------------------------|
|               | Current<br>(£000's)   | 1-30 days<br>(£000's) | 31-60 days<br>(£000's) | 61-91 days<br>(£000's) | >90 days<br>(£000's) |               |                                  |                        |
| NHS           | 948                   | 196                   | 208                    | 108                    | 818                  | -3.7          |                                  | 2,275                  |
| Non NHS       | 778                   | 598                   | 32                     | 89                     | 1,603                | -151          |                                  | 2,949                  |
| <b>Total</b>  | <b>108</b>            | <b>999</b>            | <b>507</b>             | <b>183</b>             | <b>3,160</b>         | <b>-1,457</b> |                                  | <b>3,500</b>           |



**Capital Expenditure for the period ending 28th February 2017**

| Capital Scheme                        | £'000s       | In Month £'000 |            |             | Original Monitor Plan | YTD £'000    |             | £'000        |
|---------------------------------------|--------------|----------------|------------|-------------|-----------------------|--------------|-------------|--------------|
|                                       | Plan         | Plan           | Actual     | Variance    |                       | Actual       | Variance    | Forecast     |
| Bedside Monitoring System replacement | 500          | 0              | 1          | 1           | 0                     | 92           | 92          | 500          |
| Community Accommodation               | 0            | 0              | 18         | 18          | 0                     | 253          | 253         | 250          |
| Contingency                           | 250          | 21             | 6          | -16         | 189                   | 446          | 257         | 484          |
| Donated Additions                     | 175          | 15             | 0          | -15         | 135                   | 86           | -49         | 169          |
| Estates Infrastructure                | 1,351        | 166            | 53         | -113        | 1,185                 | 642          | -543        | 1,453        |
| Estates Non budget                    | 0            | 0              | 0          | 0           | 0                     | 0            | 0           | 0            |
| Front Entrance                        | 1,026        | 0              | 0          | 0           | 1,026                 | 866          | -160        | 918          |
| IT                                    | 490          | 25             | 18         | -7          | 465                   | 969          | 504         | 1,017        |
| IT Intangibles                        | 210          | 30             | 0          | -30         | 210                   | 0            | -210        | 0            |
| Medical Equipment                     | 1,036        | 120            | 114        | -6          | 1,036                 | 662          | -374        | 837          |
| Outpatients                           | 300          | 0              | 2          | 2           | 300                   | 308          | 8           | 315          |
| <b>Grand Total</b>                    | <b>5,338</b> | <b>377</b>     | <b>212</b> | <b>-166</b> | <b>4,546</b>          | <b>4,324</b> | <b>-222</b> | <b>5,943</b> |

*Note: Forecast includes additional £600k expenditure associated with bringing forward the Network upgrade from the 2017/18 plan as agreed at the Board in its July meeting*